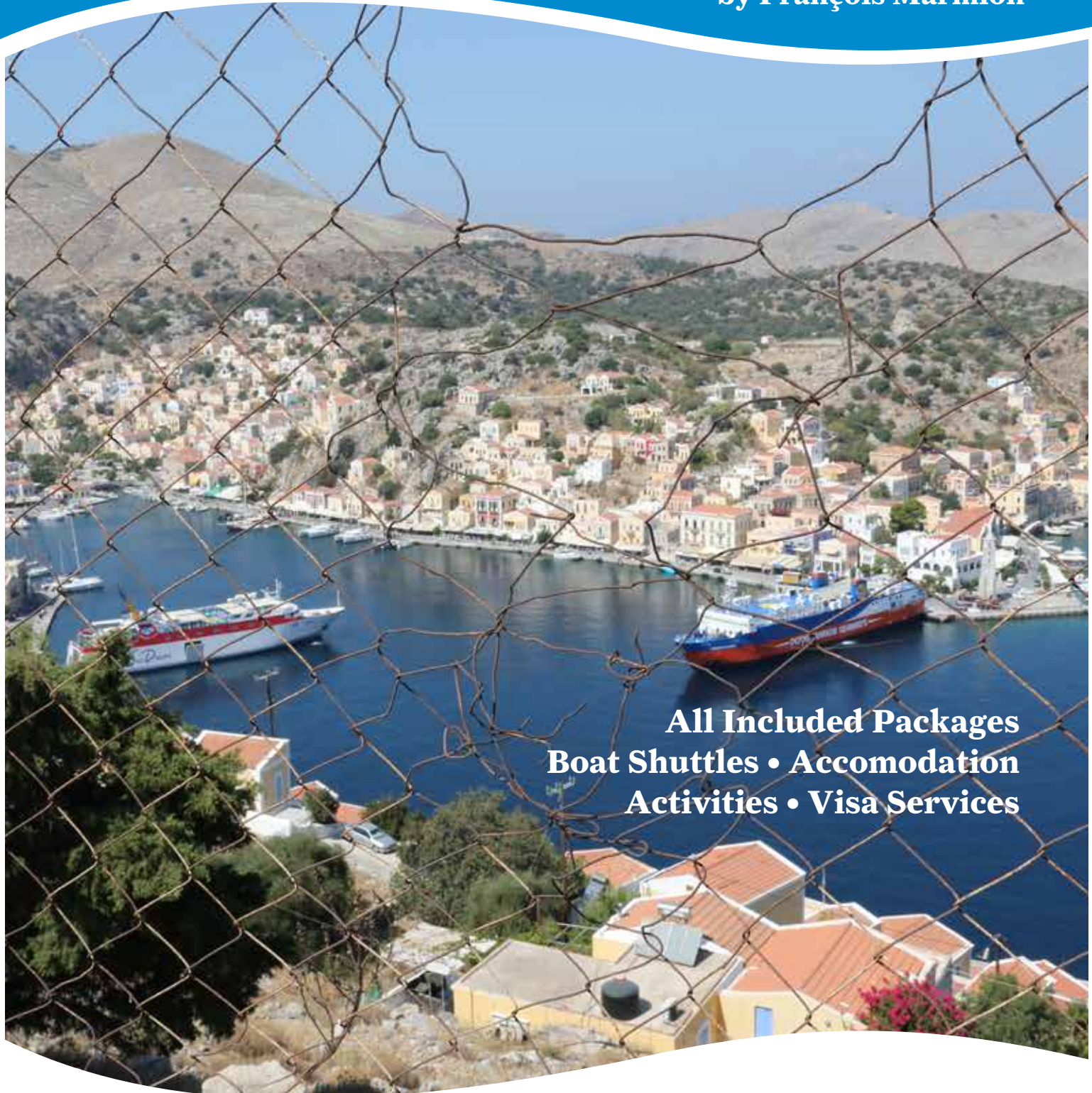


# Bloody Holiday

by François Marmion



**All Included Packages**  
**Boat Shuttles • Accomodation**  
**Activities • Visa Services**

**[refugeetours.com](http://refugeetours.com)**

# bloody

bl/ di/  
adjective[before noun], adverb UK,US

1.1 covered, smeared or running with blood“His bloody hands”

1.2 involving or characterized by bloodshed or cruelty“A bloody coup”mainly UK very informal

2. used to express anger or to emphasize what you are saying in a slightly rude way: “I’ve had a bloody awful week. Don’t be a bloody idiot!This computer’s bloody useless! It’s always going wrong.I had a bloody good time last night.Life would be bloody boring if nothing ever went wrong.”

Idioms: «bloody hell»

<b>Accommodation</b>		<b>20</b>
<b>Services</b>		<b>20</b>
<b>Food &amp; Drink</b>		<b>20</b>
<b>Activities</b>		<b>44</b>
<b>Water Sports</b>		<b>44</b>
<b>Shopping</b>		<b>44</b>
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**Kos, Greece.**  
**Refugees? What**  
**Refugees?**





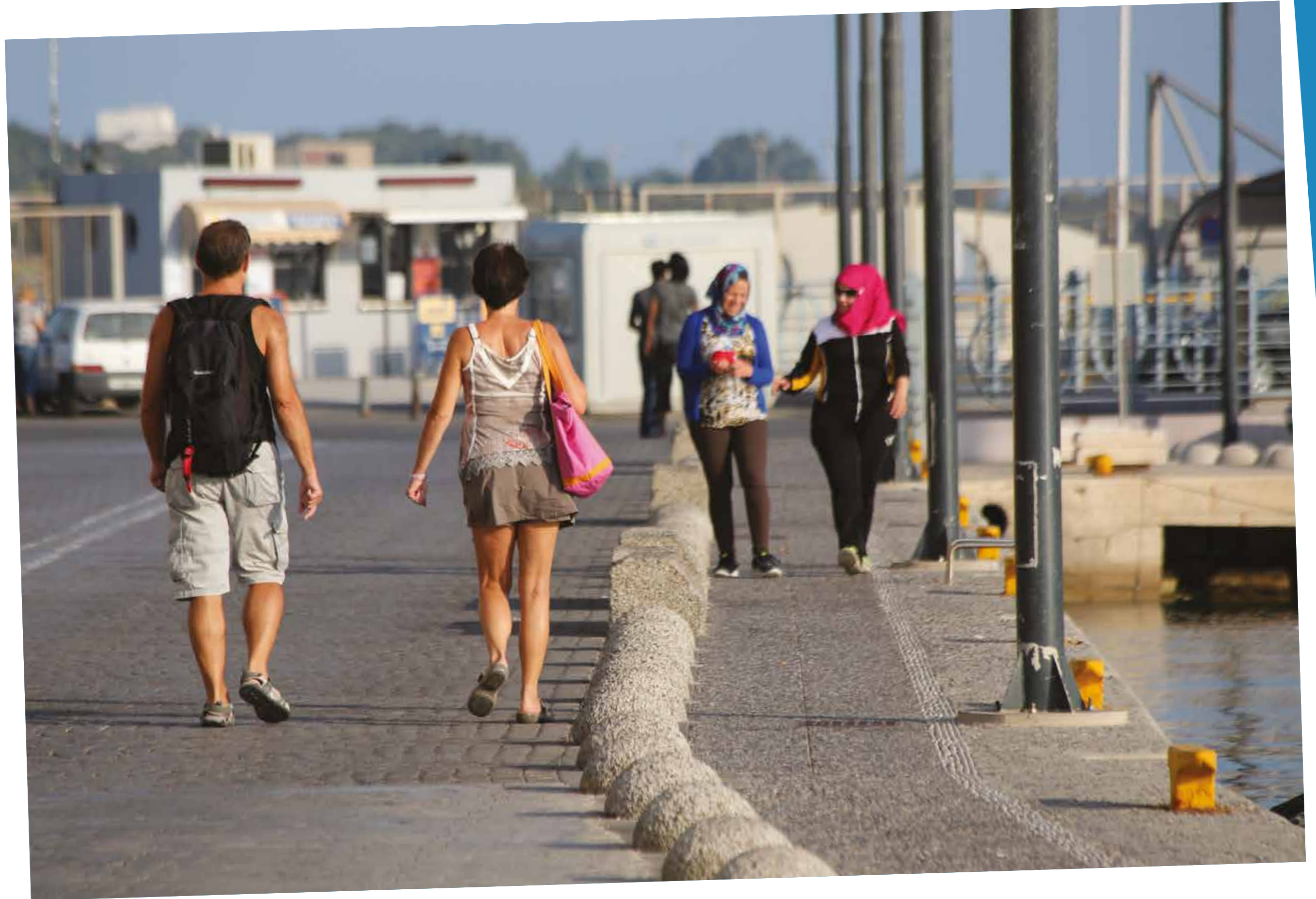




**Bloody hell!!!**



**They came like that?**







# Best deal from Turkey to Greece

**Special  
Package**

**€ 1,358**  
all included

**Bodrum - Athens**

**4 days - 5 nights**

- **Your private boat from Bodrum to Kos**
- **Small group journey**
- **Local seaside accommodation in Kos**
- **Night ferry from Kos to Athens**
- **No damned visa or passport needed**
- **Don't even ask about travel insurance**
- **Get your temporary Greek papers and ferry ticket on day 4**
- **Baggage allowance: cabin bag max 5kg**

(all excess belongings will be dropped at sea)

**Contact us  
on Facebook,  
Whatsapp,  
Viber !!**



**Rated \*\*\*\***  
(**< 1% drowning guaranteed**)

**Organized Crime Illimited  
Your Exodus Agent**

**A joint initiative of the Turkish, Syrian and Afghan mafias**

**Accommodation**



**Services**



**Food & Drink**

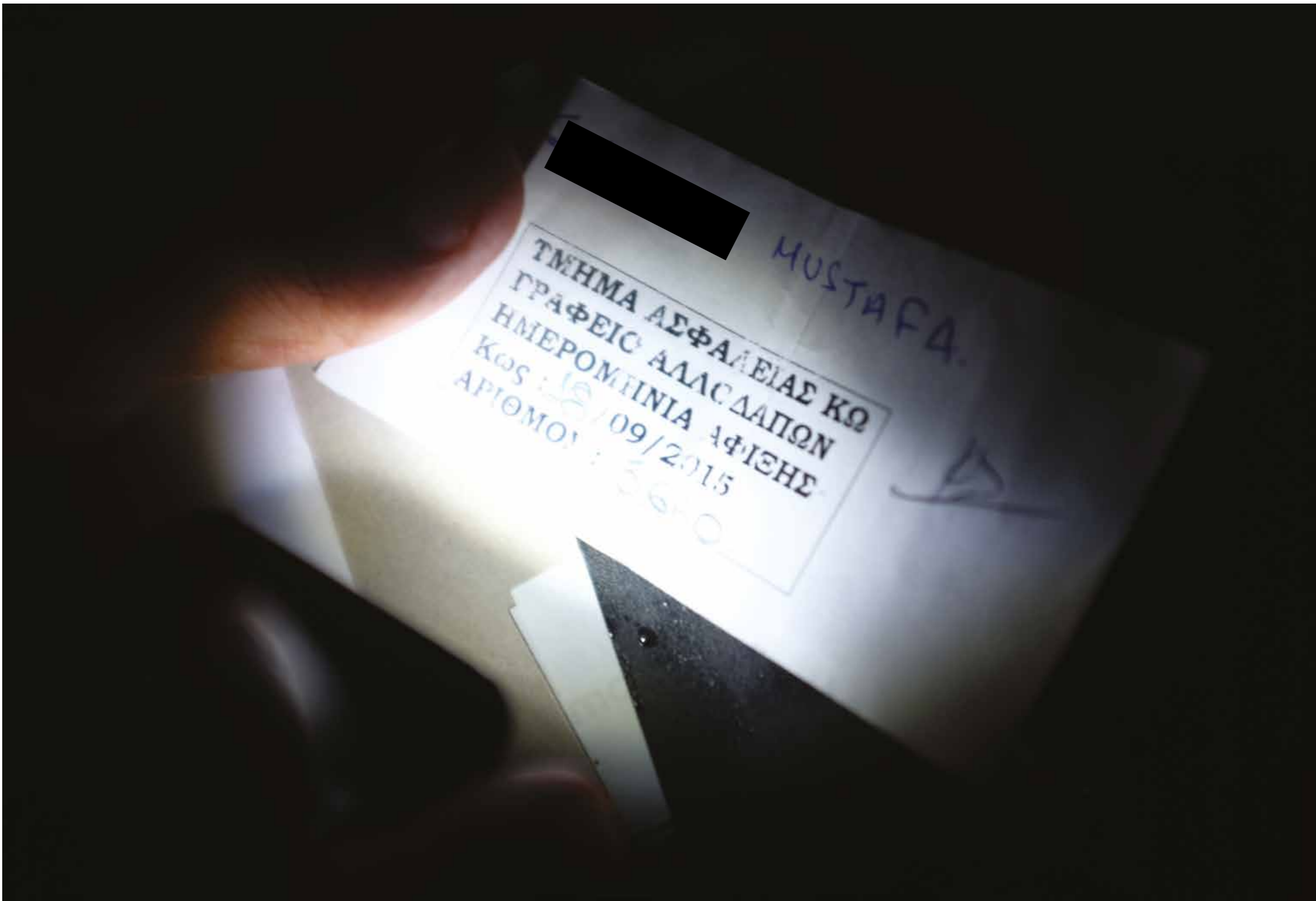


Single room

Double room



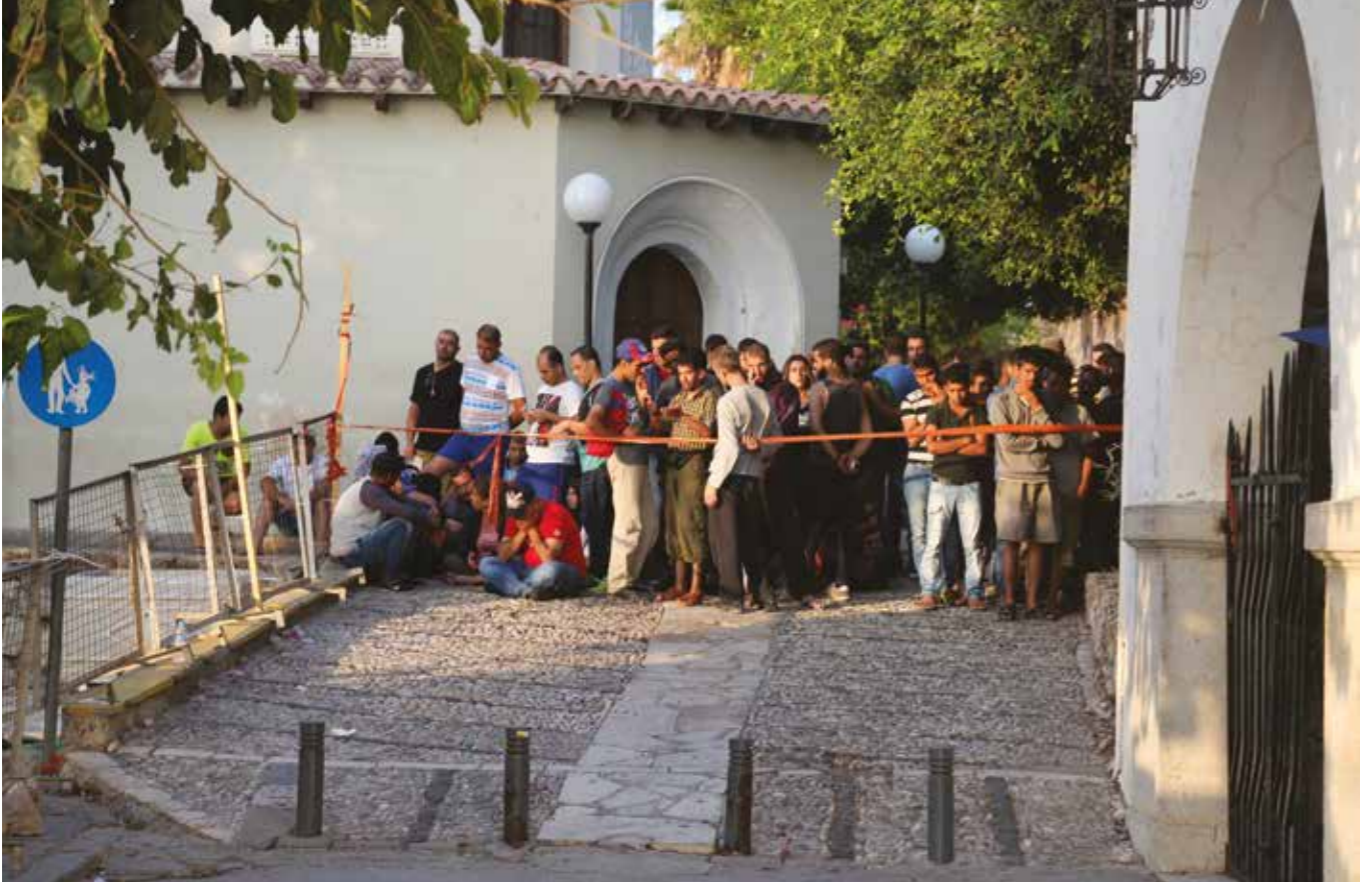




ΤΜΗΜΑ ΑΣΦΑΛΕΙΑΣ ΚΩ  
ΓΡΑΦΕΙΟ ΑΛΛΟΔΑΠΩΝ  
ΗΜΕΡΟΜΗΝΙΑ ΑΦΙΕΞΗΣ  
ΚΩΣ : 16/09/2015  
ΑΡΙΘΜΟΣ : 5610

ΜΟΥΣΤΑΦΑ

*[Handwritten signature]*







**Tourist. Visitor.  
Migrant. Traveller.  
Refugee. Customer.  
Client. Smuggler. Guest.  
Terrorist. Victim. Rapist.  
Homeless. Trafficker.  
Asylum seeker.  
Orphan. Exile.**

**Human being**

**By definition**







Refugee Phrasebook/Arabic, Urdu, Dari, Greek, Bangla, Kurdish, French, Macedonian, English

What do you need? Was brauchen Sie? Что вам нужно? De quoi avez-vous besoin ?  
 ንኹንሕ ግዘኩም ኢና ኣብዚ ዘለና።



ماء ▪ ማይ  
 water ▪ eau  
 вода ▪ víz



مترجم ▪ ተርጓሚ  
 interpreter ▪ Dolmetscher  
 переводчик ▪ tolmács



حمام ▪ ቤት ገጽህና  
 Toilette ▪ туалет



دواء ▪ መድሃኒት  
 Medikation ▪ лекарства  
 orvosság



طبيب ▪ ሓኪም  
 doctor ▪ Arzt  
 médecin ▪ врач ▪ orvos



طعام ▪ መግቢ  
 food ▪ еда  
 élelmiszer



خريطة ▪ ካርታ  
 map ▪ Karte  
 карта ▪ térkép



سيجارة ▪ ሸጋራ  
 cigarette ▪ сигарета



Internet



هاتف ▪ ተለፎን  
 telephone ▪ телефон



كهرباء ▪ ኤሌክትሪክ  
 electricity ▪ Strom  
 электричество ▪ villamosság



ملابس ▪ ልብሊ  
 clothes ▪ Kleidung  
 vêtements ▪ одежда ▪ ruházat

Contents

ΛΑ  
 ΒΙ  
 ΒΙ.ΠΕ. Α  
 ΤΗΛ. 25  
 ΥΠΟΚ/ΜΑ ΑΘΗ



**Room service**



**Air conditioned**



**Barber service**



**Fresh sea food**





**Activities**   
**Water Sports**   
**Shopping**   
**Kids** 











**Tourist.**

**Tired with work**  
**On holidays**  
**Beach: daylight**

**Refugee.**

**Tired with war**  
**On exodus**  
**Beach: at night**

**Tired with the mess**  
**Trying to work**  
**Beach: another time**  
**Greek.**

**Who am i?**







**Entertainment**



**Sightseeing**



**Transfers**



**Walking distance to historic center**



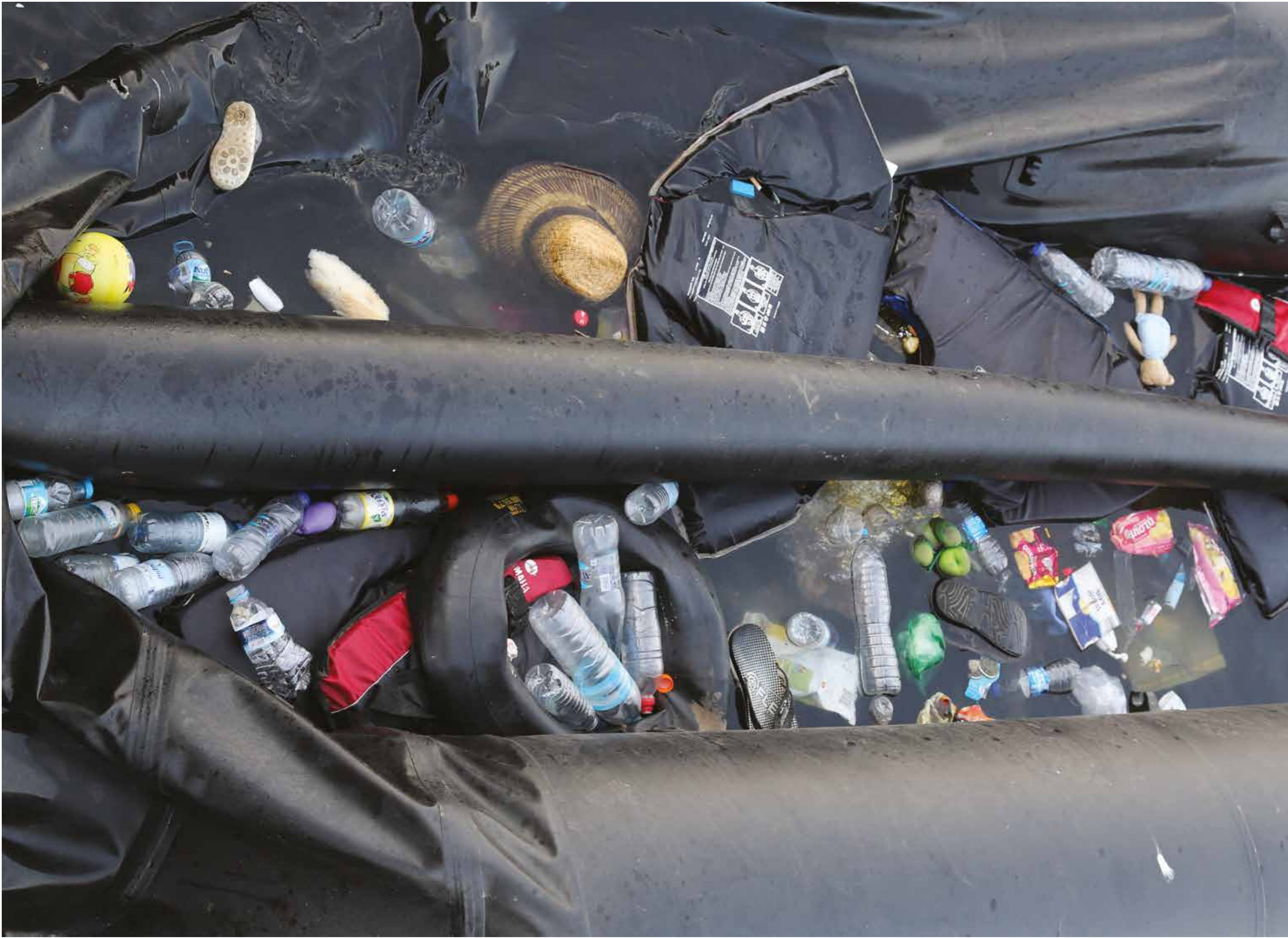
**Kids club**



- How much do you take to Kos?
- **1,300**
- Are you f\*\*\*\* kidding me?
- We are six
- **I can make it 1,000 for your kids, brother**
- ...









**M, 34,  
mechanics, Pakistan**

**“Would love to bring my family here”**



**I, 45,  
teacher, Afghanistan**

**“Grateful to be somewhere peaceful”**



**R, 21,  
laborer, Bangladesh**

**“Thanks god we suvived the sea”**



**S,39,  
nurse, Syria**

**“Syria used to be beautiful like this”**



**F, 9  
pupil, Iraq**

**“Cant’wait to come back to school now”**



**K, 32,  
salesman, Iran**

**“Was worth selling everything to come”**



















**All included!**  
**Isn't life wonderful?**





# The bill, please!

## CUSTOMER RECEIPT

### ITEMS ORDERED

1 Bodrum (Akyarlar)- Kos	€1,300	illegal	9 km	€144/km
1 Kos-Athens	€58	legal	337 km	€0.17/km

---

### TOTAL DUE:

Bodrum-Athens	€1,358	346 km
---------------	--------	--------

### CASH PAYMENT

---

Thank you for custom  
Please come again and tell your friends about us



**Temporary ID application**

**Visum**

**Germany**

**Shengen Visa**

Family name

First name

Sex  M  F

Date of Birth

Town and country of birth

Passport number

Place of issue

Signature

If you brake the laws you could face imprisonment and removal

Code

Code



**General  
information**

**i**

**Terms and  
conditions**

**\$**



# Choose your Mediterranean route



**15,000 from North Africa to Spain by sea**

- Syria • Guinea • Algeria

**Western Mediterranean route**

**35,000 from Turkey to Greece/Bulgaria by land**

- Syria • Afghanistan • Irak

**Eastern Mediterranean route**

**850,000 from Turkey to Greece by sea**

- Syria • Afghanistan • Irak

**Central Mediterranean route**

**150,000 from Africa to Italy by sea**

- Eritrea • Nigeria
- Other sub-Saharanians

Sources UNHCR, IOM, Frontex Dec 2015  
Map from Google

**+1,050,000 migrants came to Europe in 2015**  
**-3,700 drowned**

# Pick your package!

Smugglers offer services for all budgets from Turkey to Greece (5-20 km)

850,000 clients already in 2015



### Small inflatable dinghies

- Designed for 3 people
- 6-9 people on board
- Paddling +/- electric engine with supplement
- Luggage: mostly plastic bags
- Approx. 8,000 boats in 2015

### Large inflatable boats

- Designed for 20 to 50
- 35 to 75 on board
- 20hp engine, no paddle
- Luggage: small backpacks
- Approx. 15,000 boats in 2015

### Yachts / Speedboats

- Designed for 5 to 50
- 25 to 100+ on board
- In-board engine
- Small bags
- Approx. 1,200 boats in 2015

### VIP - Direct commercial flights to Europe and beyond

- Includes false visa and passport

From €300

€600 - €1,300

€1,800 - €3,000

€2,500 to €16,000



# Aegean sea explorer

## Transfer Turkey to Greece

self guided tour • 1 night small group journey

- ✓ Boat
- ✓ Paddles
- ✓ Electric motor (optional)

price from  
**€299\***  
 per person



# Go for it!

### Boat Cost



### Revenues



### Profits



Public price: € 170  
 → wholesale price € 70  
 (paid by smugglers)\*

**34 x**



Refugee price:  
 € 300 per person x 8 persons  
 = € 2,400

Assuming  
 smugglers  
 other costs  
 (staff, local  
 baksheesh,  
 and general  
 expenses)

Smuggler  
 profit  
 around  
 €2,000  
 per boat  
 Over 80%  
 margin!

☆☆

## Greek Islands Shuttle

### Transfer Turkey to Greece

2 hours journey • group of 70 max  
self guided tour

- ✓ Boat
- ✓ Engine
- ✓ Small cabin bag allowed

price from  
**€1,299\***  
per person

refugeetours.com

\* Buy your own life jacket  
\* Your small cabin bag might be dropped at sea to accomodate more passengers

☆☆☆

## Kos Luxury Express

### Transfer Turkey to Greece

the safest journey for family with kids  
1 hour journey • group of 25 max

- ✓ Robust boat with deck & cabins
- ✓ Speed boat or Yacht
- ✓ Luggage - one piece (10kgs max)

price from  
**€1,799\***  
per person

### Costs > Revenues > Profits

Life jacket € 7 x 50 pax  
+ Boat € 800 + Engine € 900  
+ Shipping € 100-150  
**Total boat cost around: € 2,200**  
maximum - without volume discount

+ Staff, bus, expenses € 1,700  
+ Local baksheesh € 3,000  
**Total: € 7,000**

Revenue:  
50 passengers  
x €1,300  
**= € 65,000**

Assuming discounts for young children (free under 2, 50% under 8)

Smuggler profit above  
**€50,000 per boat**  
**Over 88% margin!**

refugeetours.com

### Yachts

Up to 100+ passengers  
Price **€1,800 to €3,000**  
Smugglers revenue €200,000 to €300,000 per boat  
Profit > **€100.000** per boat



### Speed-boats

Up to 25 passengers  
Price **€1,800 to €3,000**  
Smugglers revenue €45,000 to €75,000 per boat  
Sometimes a smuggler is on board to quickly go back and forth at night  
Profit > **€ 30.000** per boat



Overloaded yachts can be the biggest profit machine for smugglers

Families with children and richer people might be inclined to opt for these "safer" solutions, however there are drownings with these boats too, due to overload in rough seas

# Check out our door-to-door circuits

Passing from smuggler to smuggler all the way to Europe



Map from Google

## Middle East Escape

Syria or Iraq to Munich

**€ 1,500 - € 4,000**

- at least 7 borders • 3.500 km
- Bus, walking, boat and train

## Back from the silk road

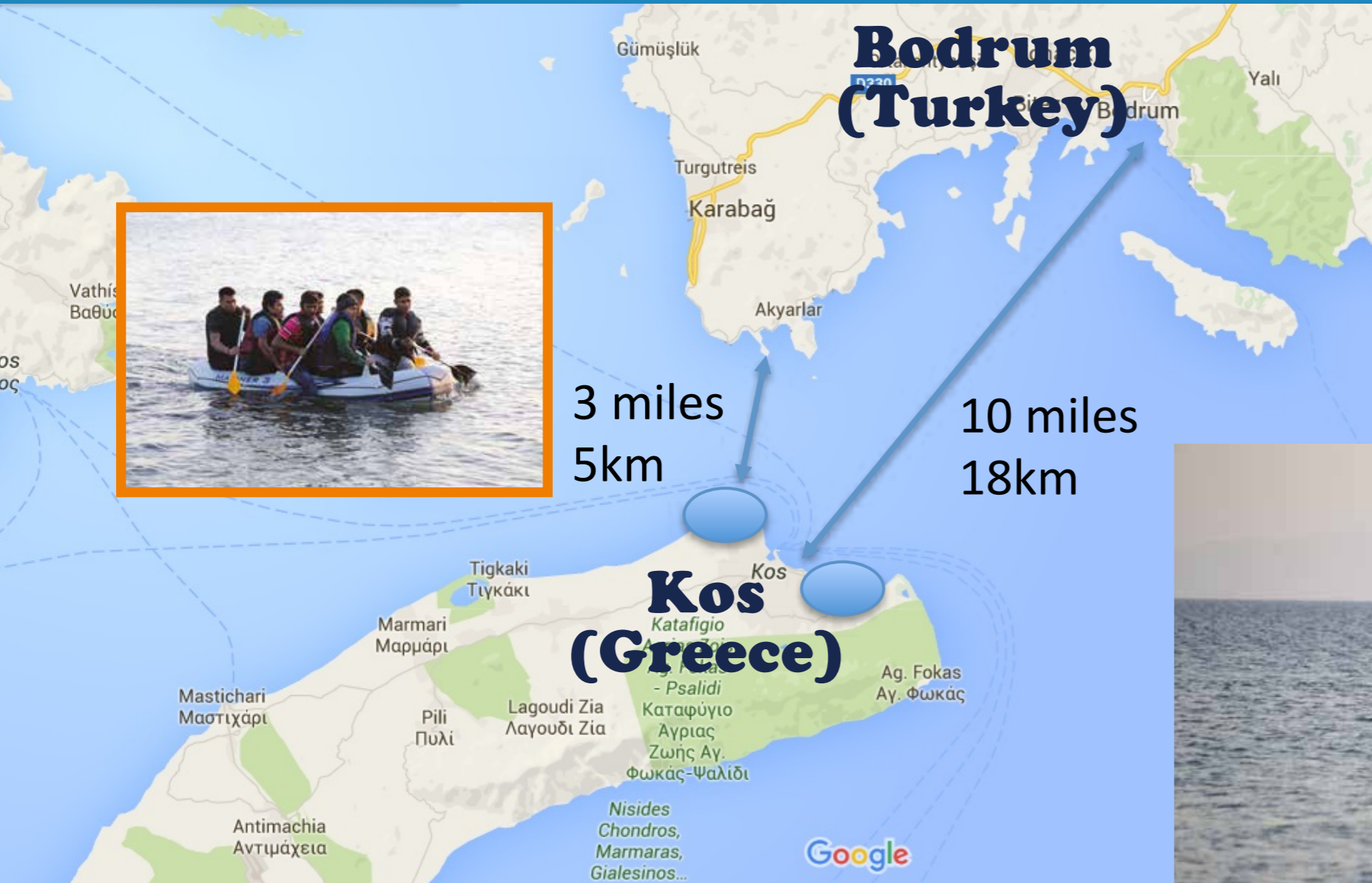
Afghanistan or Pakistan to Munich

**€ 4,500 - € 6,000**

- 8 to 10 borders • 6.400 km
- Car, bus, boat, walking and train

# Safety first

**A very short trip (20 km max.) but the smugglers' greediness killed more than the rough seas (overloaded boats, fake life jackets...)**



**Boats designed for 3 people on calm waters sold to 8 or 9 to cross the sea**



**Counterfeited life jackets (no floatability)**



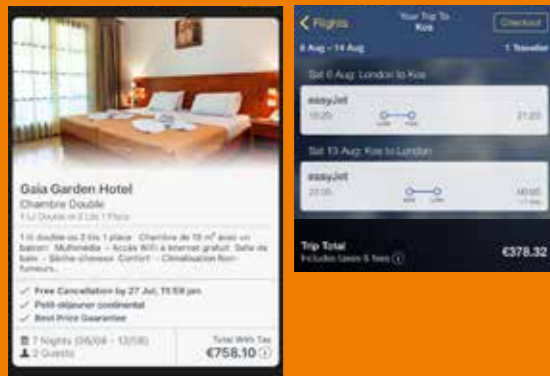
# Prices by class

**Who paid more to be in Kos? Tourist or refugee? Tourists might be frustrated by the presence of refugees on their holiday spot.**

**The paradox is that the refugees have paid more than them, on average, to be in Kos**

## Tourist \$\$

**Hotel + Flight  
+ Food/other €50/day**



**= €1,100 per person  
/per week**



## Refugee \$\$\$\$

**Boat from Turkey  
to Greece  
+ cost from their  
country to Bodrum**



**= No less than €1,500 -  
€2,000 per person**

# Price conversion table

**What does it mean for the refugees to spend €1,300 from Bodrum to Kos?**

Country of origin	€1,300 in months of average national salary	The equivalent of...
German, English, French	0.5 months	€1,300
Iranian	2.5 months	€6,500
Iraqi	3 months	€7,800
Syrian	7 months	€18,200
Pakistani	1 year	€31,200
Afghan	2 years	€62,400

**Average monthly salary in Syria is \$220.**

**Asking €1,300 for the boat to a Syrian is like asking €18,200 to a West European.**

**When you have a middle-class family it means:**

- either going alone and bringing your family later
- and/or selling all you've got
- or being heavily indebted with family and friends or with smugglers and work many years to reimburse, once in Europe.

**But it seems worth it.**

€ فـ رويپى  
 \$ الليرة السورية  
 رپال  
 ع.د.  
 ₺

# R.I.P

**3,700 refugees drowned in  
the Mediterranean in 2015  
(according to UNHCR),  
most of them due to smugglers  
overloading the boats**



**Just between Turkey and Greece,  
in 2015,  
the organised crime  
has sold  
850,000 life jackets,  
24,000 boats,  
16,000 engines,  
and made  
€ 1 billion revenue and  
€ 866 million net profits.**

**Net margin: 86.5%**

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**frmarmion@gmail.com**  
**www.francoismarmion.com**

**First edition 2016**  
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**Credits: Maps images (credit on the pages), booking.com and facebook.com screenshot on page 100, and image of the aircraft on page 95.**

**Graphic design: Mari Guimarães**  
**guimaraes.art@gmail.com / mariguimaraes.com**

**Special thanks to the refugees for their availability to talk with me, to Max Pinckers and Kristin Trüb for their constructive advice and positive criticism to improve the book and to Mari Guimarães for the graphic design and the great layout ideas.**

**A very special thanks to my mother who opened my eyes when she reminded me that she was a refugee too when she was a kid during WWII and that my grandmother was a refugee as well when she was a kid during WWI.**

**refugeetours.com**





**You too could be  
a refugee one day.**

**Please give your support to these  
NGOs and charities who support  
refugees throughout the world.**

**[msf.org](http://msf.org)  
[redcross.org](http://redcross.org)  
[unhcr.org](http://unhcr.org)**